# The CoStar Retail Report

Mid-Year 2016

# **Dayton Retail Market**





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### Methodology

The CoStar Retail Report calculates Retail statistics using CoStar Group's base of existing, under construction and under renovation Retail buildings in each given metropolitan area. All Retail building types are included, including Community Center, Freestanding Retail, Neighborhood Center, Power Center, Regional Mall, Specialty Center and Unanchored Strip Center, in both single-tenant and multi-tenant buildings, including owner-occupied buildings. CoStar Group's national database includes approximately 80.7 billion square feet of coverage in 3.5 million properties. All rental rates reported in the CoStar Retail Report are calculated using Triple Net (NNN) rental rates.

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#### CoStar Group, Inc.

1331 L ST NW • Washington, DC 20005• (800) 204-5960 • www.costar.com • NASDAQ: CSGP



### **Terms & Definitions**

**Anchor Tenant:** A large national or regional retailer that serves as a primary draw for a shopping center; a store strategically located in a retail property in order to enhance, bring attention to, or increase traffic at the property. Sometimes called a "destination" tenant, usually these tenants lease at least 25,000 SF.

**Availability Rate:** The ratio of available space to total rentable space, calculated by dividing the total available square feet by the total rentable square feet.

**Available Space:** The total amount of space that is currently being marketed as available for lease in a given time period. It includes any space that is available, regardless of whether the space is vacant, occupied, available for sublease, or available at a future date.

**Buyer:** The individual, group, company, or entity that has purchased a commercial real estate asset.

**Cap Rate:** Short for capitalization rate. The Cap Rate is a calculation that reflects the relationship between one year's net operating income and the current market value of a particular property. The Cap Rate is calculated by dividing the annual net operating income by the sales price (or asking sales price).

**Community Center:** A shopping center development that has a total square footage between 100,000 – 350,000 SF. Generally will have 2-3 large anchored tenants, but not department store anchors. Community Center typically offers a wider range of apparel and other soft goods than the Neighborhood Center. Among the more common anchors are supermarkets and super drugstores. Community Center tenants sometime contain retailers selling such items as apparel, home improvement/furnishings, toys, electronics or sporting goods. The center is usually configured as a strip, in a straight line, or an "L" or "U" shape.

**Construction Starts:** Buildings that began construction during a specific period of time. (See also: Deliveries)

**Deliveries:** Buildings that complete construction during a specified period of time. In order for space to be considered delivered, a certificate of occupancy must have been issued for the property.

**Delivery Date:** The date a building completes construction and receives a certificate of occupancy.

**Developer:** The company, entity or individual that transforms raw land to improved property by use of labor, capital and entrepreneurial efforts

**Direct Space:** Space that is being offered for lease directly from the landlord or owner of a building, as opposed to space being offered in a building by another tenant (or broker of a tenant) trying to sublet a space that has already been leased.

**Existing Inventory:** The square footage of buildings that have received a certificate of occupancy and are able to be occupied by tenants. It does not include space in buildings that are either planned, under construction or under renovation.

**Freestanding Retail:** Single tenant building with a retail tenant. Examples include video stores, fast food restaurant, etc.

**Full Service Rental Rate:** Rental rates that include all operating expenses such as utilities, electricity, janitorial services, taxes and insurance

**General Retail:** Typically are single tenant freestanding generalpurpose commercial buildings with parking. Many single retail buildings fall into this use code, especially when they don't meet any of the more detailed use code descriptions.

**Growth in Inventory:** The change in size of the existing square footage in a given area over a given period of time, generally due to the construction of new buildings.

**Landlord Rep:** (Landlord Representative) In a typical lease transaction between an owner/landlord and tenant, the broker that

represents the interests of the owner/landlord is referred to as the Landlord Rep.

**Leased Space:** All the space that has a financial lease obligation. It includes all leased space, regardless of whether the space is currently occupied by a tenant. Leased space also includes space being offered for sublease.

**Leasing Activity:** The volume of square footage that is committed to and signed under a lease obligation for a specific building or market in a given period of time. It includes direct leases, subleases and renewals of existing leases. It also includes any pre-leasing activity in planned, under construction, or under renovation buildings.

**Lifestyle Center:** An upscale, specialty retail, main street concept shopping center. An open center, usually without anchors, about 300,000 SF GLA or larger, located near affluent neighborhoods, includes upscale retail, trendy restaurants and entertainment retail. Nicely landscaped with convenient parking located close to the stores.

**Mall:** The combined retail center types of Lifestyle Center, Regional Mall and Super Regional Mall.

Market: Geographic boundaries that serve to delineate core areas that are competitive with each other and constitute a generally accepted primary competitive set of areas. Markets are building-type specific, and are non-overlapping contiguous geographic designations having a cumulative sum that matches the boundaries of the entire Region (See also: Region). Markets can be further subdivided into Submarkets. (See also: Submarkets)

**Multi-Tenant:** Buildings that house more than one tenant at a given time. Usually, multi-tenant buildings were designed and built to accommodate many different floor plans and designs for different tenant needs. (See also:Tenancy).

**Neighborhood Center:** Provides for the sales of convenience goods (food, drugs, etc.) and personal services (laundry, dry cleaning, etc.) for day-to-day living needs of the immediate neighborhood with a supermarket being the principal tenant. In theory, the typical GLA is 50,000 square feet. In practice, the GLA may range from 30,000 to 100,000 square feet.

**Net Absorption:** The net change in occupied space over a given period of time. Unless otherwise noted Net Absorption includes direct and sublease space.

**New Space:** Sometimes called first generation space, refers to space that has never been occupied and/or leased by a tenant.

Occupied Space: Space that is physically occupied by a tenant. It does not include leased space that is not currently occupied by a tenant.

**Outlet Center:** Usually located in a rural or occasionally in a tourist location, an Outlet Center consists of manufacturer's outlet stores selling their own brands at a discount. 50,000–500,000 SF. An Outlet Center does not have to be anchored. A strip configuration is most common, although some are enclosed malls and others can be arranged in a village cluster.

**Owner:** The company, entity, or individual that holds title on a given building or property.

**Planned/Proposed:** The status of a building that has been announced for future development but not yet started construction.

**Power Center:** The center typically consists of several freestanding (unconnected) anchors and only a minimum amount of small specialty tenants. 250,000–600,000 SF. A Power Center is dominated by several large anchors, including discount department stores, off-price stores, warehouse clubs, or "category killers," i.e., stores that offer tremendous selection in a particular merchandise category at low prices.

**Preleased Space:** The amount of space in a building that has been leased prior to its construction completion date, or certificate



of occupancy date.

**Price/SF:** Calculated by dividing the price of a building (either sales price or asking sales price) by the Rentable Building Area (RBA).

**Quoted Rental Rate:** The asking rate per square foot for a particular building or unit of space by a broker or property owner. Quoted rental rates may differ from the actual rates paid by tenants following the negotiation of all terms and conditions in a specific lease.

**RBA:** Abbreviation for Rentable Building Area. (See also: Rentable Building Area)

**Region:** Core areas containing a large population nucleus, that together with adjacent communities have a high degree of economic and social integration. Regions are further divided into market areas, called Markets. (See also: Markets)

**Regional Mall:** Provides shopping goods, general merchandise, apparel, and furniture, and home furnishings in full depth and variety. It is built around the full-line department store with a minimum GLA of 100,000 square feet, as the major drawing power. For even greater comparative shopping, two, three, or more department stores may be included. In theory a regional center has a GLA of 400,000 square feet, and may range from 300,000 to more than 1,000,000 square feet. Regional centers in excess of 750,000 square feet GLA with three or more department stores are considered Super Regional. (See also: Super Regional Mall).

**Relet Space:** Sometimes called second generation or direct space, refers to existing space that has previously been occupied by another tenant.

**Rentable Building Area:** (RBA) The total square footage of a building that can be occupied by, or assigned to a tenant for the purpose of determining a tenant's rental obligation. Generally RBA includes a percentage of common areas including all hallways, main lobbies, bathrooms, and telephone closets.

**Rental Rates:** The annual costs of occupancy for a particular space quoted on a per square foot basis.

**Sales Price:** The total dollar amount paid for a particular property at a particular point in time.

**Sales Volume:** The sum of sales prices for a given group of buildings in a given time period.

**Seller:** The individual, group, company, or entity that sells a particular commercial real estate asset.

**SF:** Abbreviation for Square Feet.

**Shopping Center:** The combined retail center types of Community Center, Neighborhood Center and Strip Center.

**Single-Tenant:** Buildings that are occupied, or intended to be occupied by a single tenant. (See also: Build-to-suit and Tenancy)

**Specialty Center:** The combined retail center types of Airport Retail, Outlet Center and Theme/Festival Center.

**Sports & Entertainment:** A facility suited for recreational activities, including: Amusement Facility, Aquatic Facility/Swimming Pool, Bowling Alley, Casino/Gaming Facility, Equestrian Center/Stable, Fitness, Court and Spa Facility, Golf Related, Racetrack, Skating Rink, Ski Resort, Sports Arena/Stadium, and Theatre/Performing Art Facility.

**Strip Center:** A strip center is an attached row of stores or service outlets managed as a coherent retail entity, with on-site parking usually located in front of the stores. Open canopies may connect the storefronts, but a strip center does not have enclosed walkways linking the stores. A strip center may be configured in a straight line, or have an "L" or "U" shape.

**Sublease Space:** Space that has been leased by a tenant and is being offered for lease back to the market by the tenant with the lease obligation. Sublease space is sometimes referred to as sublet space.

Submarkets: Specific geographic boundaries that serve to delineate a core group of buildings that are competitive with each other

and constitute a generally accepted primary competitive set, or peer group. Submarkets are building type specific (office, industrial, retail, etc.), with distinct boundaries dependent on different factors relevant to each building type. Submarkets are non-overlapping, contiguous geographic designations having a cumulative sum that matches the boundaries of the Market they are located within (See also: Market).

**Super Regional Mall:** Similar to a regional mall, but because of its larger size, a super regional mall has more anchors, a deeper selection of merchandise, and draws from a larger population base. As with regional malls, the typical configuration is as an enclosed mall, frequently with multiple levels (See also: Regional Mall).

**Tenancy:** A term used to indicate whether or not a building is occupied by multiple tenants (See also: Multi-tenant) or a single tenant. (See also: Single-tenant)

**Tenant Rep:** Tenant Rep stands for Tenant Representative. In a typical lease transaction between an owner/landlord and tenant, the broker that represents the interests of the tenant is referred to as a Tenant Rep.

**Theme/Festival Center:** These centers typically employ a unifying theme that is carried out by the individual shops in their architectural design and, to an extent, in their merchandise. Sometimes the biggest appeal of these centers is to tourists; they can be anchored by restaurants and entertainment facilities. These centers, generally located in urban areas, tend to be adapted from older, sometimes historic, buildings, and can be part of mixed-use projects. 80,000 –250,000 SF.

**Under Construction:** Buildings in a state of construction, up until they receive their certificate of occupancy. In order for CoStar to consider a building under construction, the site must have a concrete foundation in place. Abbreviated UC.

Vacancy Rate: A measurement expressed as a percentage of the total amount of physically vacant space divided by the total amount of existing inventory. Under construction space generally is not included in vacancy calculations.

**Vacant Space:** Space that is not currently occupied by a tenant, regardless of any lease obligation that may be on the space. Vacant space could be space that is either available or not available. For example, sublease space that is currently being paid for by a tenant but not occupied by that tenant, would be considered vacant space. Likewise, space that has been leased but not yet occupied because of finish work being done, would also be considered vacant space.

Weighted Average Rental Rate: Rental rates that are calculated by factoring in, or weighting, the square footage associated with each particular rental rate. This has the effect of causing rental rates on larger spaces to affect the average more than that of smaller spaces. The weighted average rental rate is calculated by taking the ratio of the square footage associated with the rental rate on each individual available space to the square footage associated with rental rates on all available spaces, multiplying the rental rate by that ratio, and then adding together all the resulting numbers. Unless specifically specified otherwise, rental rate averages include both Direct and Sublet available spaces.

**Year Built:** The year in which a building completed construction and was issued a certificate of occupancy.

**YTD:** Abbreviation for Year-to-Date. Describes statistics that are cumulative from the beginning of a calendar year through whatever time period is being studied.

Overview



# Dayton's Vacancy Decreases to 6.2% Net Absorption Positive 315,336 SF in the Quarter

he Dayton retail market experienced a slight improvement in market conditions in the second quarter 2016. The vacancy rate went from 6.6% in the previous quarter to 6.2% in the current quarter. Net absorption was positive 315,336 square feet, and vacant sublease space decreased by (1,800) square feet. Quoted rental rates increased from first quarter 2016 levels, ending at \$9.21 per square foot per year. A total of 1 retail buildings with 9,977 square feet of retail space were delivered to the market in the quarter, with 12,575 square feet still under construction at the end of the quarter.

#### **Net Absorption**

Retail net absorption was strong in Dayton second quarter 2016, with positive 315,336 square feet absorbed in the quarter. In first quarter 2016, net absorption was positive 120,523 square feet, while in fourth quarter 2015, absorption came in at positive 36,917 square feet. In third quarter 2015, positive 215,381 square feet was absorbed in the market.

Tenants moving out of large blocks of space in 2016 include: Halloween City moving out of 20,858 square feet at The Shoppes of Beavercreek; Staples moving out of 16,426 square feet at 1927 W Dorothy Ln; and Hallmark moving out of 11,838 square feet at Town & Country.

Tenants moving into large blocks of space in 2016 include: Hobby Lobby moving into 55,085 square feet at Hobby Lobby; Salvation Army moving into 26,000 square feet at Airway Shopping Center; and Pandora Beauty Supply moving into 18,860 square feet at 3814 N Dixie Dr.

#### Vacancy

Dayton's retail vacancy rate decreased in the second quarter 2016, ending the quarter at 6.2%. Over the past four quarters, the market has seen an overall decrease in the vacancy rate, with the rate going from 6.8% in the third quarter 2015, to 6.7% at the end of the fourth quarter 2015, 6.6% at the end of the first quarter 2016, to 6.2% in the current quarter.

The amount of vacant sublease space in the Dayton market has trended up over the past four quarters. At the end of the third quarter 2015, there were 12,557 square feet of vacant sublease space. Currently, there are 16,165 square feet vacant in the market.

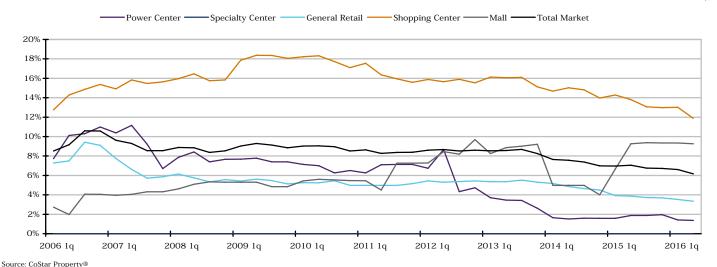
#### **Largest Lease Signings**

The largest lease signings occurring in 2016 included: the 26,000-square-foot-lease signed by Salvation Army at Airway Shopping Center; the 25,189-square-foot-deal signed by DSW Shoe Warehouse at The Shoppes of Beavercreek; and the 18,860-square-foot-lease signed by Pandora Beauty Supply at 3814 N Dixie Dr.

#### **Rental Rates**

Average quoted asking rental rates in the Dayton retail market are up over previous quarter levels, and up from their levels four quarters ago. Quoted rents ended the second quarter 2016 at \$9.21 per square foot per year. That compares to \$8.99 per square foot in the first quarter 2016, and \$9.13 per square foot at the end of the third quarter 2015. This repre-

### Vacancy Rates by Building Type 2006-2016





Overview

sents a 2.4% increase in rental rates in the current quarter, and a 0.87% increase from four quarters ago.

#### **Inventory & Construction**

During the second quarter 2016, one building totaling 9,977 square feet were completed in the Dayton retail market. Over the past four quarters, a total of 86,323 square feet of retail space has been built in Dayton. In addition to the current quarter, one building with 55,085 square feet were completed in first quarter 2016, one building totaling 10,000 square feet completed in fourth quarter 2015, and 11,261 square feet in two buildings completed in third quarter 2015.

There were 12,575 square feet of retail space under construction at the end of the second quarter 2016.

Some of the notable 2016 deliveries include: Hobby Lobby, a 55,085-square-foot facility that delivered in first quarter 2016 and is now 100% occupied, and 2204 N Bechtle Ave - Dollar Tree, a 9,977-square-foot building that delivered in second quarter 2016 and is now 100% occupied.

Total retail inventory in the Dayton market area amounted to 70,090,979 square feet in 6,932 buildings and 349 centers as of the end of the second quarter 2016.

#### **Shopping Center**

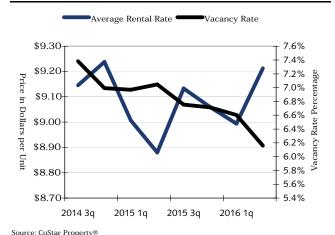
The Shopping Center market in Dayton currently consists of 331 projects with 19,970,085 square feet of retail space in 675 buildings. In this report the Shopping Center market is comprised of all Community Center, Neighborhood Center, and Strip Centers.

After absorbing 228,360 square feet and delivering no new space in the current quarter, the Shopping Center sector saw the vacancy rate go from 13.0% at the end of the first quarter 2016 to 11.9% this quarter.

Over the past four quarters, the Shopping Center vacancy rate has gone from 13.1% at the end of the third quarter 2015, to 13.0% at the end of the fourth quarter 2015, to 13.0% at the

### VACANCY & RENT





end of the first quarter 2016, and finally to 11.9% at the end of the current quarter.

Rental rates ended the second quarter 2016 at \$8.77 per square foot, up from the \$8.64 they were at the end of first quarter 2016. Rental rates have trended up over the past year, going from \$8.75 per square foot a year ago to their current levels.

Net absorption in the Shopping Center sector has totaled 395,286 square feet over the past four quarters. In addition to the positive 228,360 square feet absorbed this quarter, negative (6,772) square feet was absorbed in the first quarter 2016, positive 24,273 square feet was absorbed in the fourth quarter 2015, and positive 149,425 square feet was absorbed in the third quarter 2015.

#### **Power Centers**

The Power Center average vacancy rate was 1.4% in the second quarter 2016. With positive 1,822 square feet of net absorption and no new deliveries, the vacancy rate went from 1.4% at the end of last quarter to 1.4% at the end of the second quarter.

In the first quarter 2016, Power Centers absorbed positive 20,355 square feet, delivered no new space, and the vacancy rate went from 2.0% to 1.4% over the course of the quarter. Rental started the quarter at \$12.75 per square foot and ended the quarter at \$12.85 per square foot.

A year ago, in second quarter 2015, the vacancy rate was 1.9%. Over the past four quarters, Power Centers have absorbed a cumulative 19,477 square feet of space and delivered cumulative 0 square feet of space. There was no sublease space over that same period, and rental rates have gone from \$12.63 to \$12.51.

At the end of the second quarter 2016, there was no space under construction in the Dayton market. The total stock of Power Center space in Dayton currently sits at 3,778,710 square feet in 10 centers comprised of 76 buildings.

No space was under construction at the end of the second quarter 2016.

#### **General Retail Properties**

The General Retail sector of the market, which includes all freestanding retail buildings, except those contained within a center, reported a vacancy rate of 3.3% at the end of second quarter 2016. There was a total of 1,350,432 square feet vacant at that time. The General Retail sector in Dayton currently has average rental rates of \$9.20 per square foot per year. There are 12,575 square feet of space under construction in this sector, with 9,977 square feet having been completed in the second quarter. In all, there are a total of 6,117 buildings with 40,394,545 square feet of General Retail space in Dayton.

Overview



#### **Specialty Centers**

There is currently 1 Specialty Center in the Dayton market, making up 50,000 square feet of retail space. In this report the Specialty Center market is comprised of Outlet Center, Airport Retail and Theme/Festival Centers.

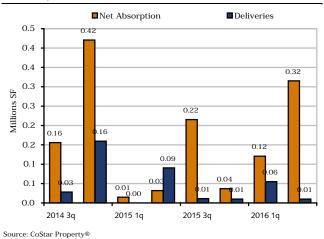
Specialty Centers in the Dayton market have experienced no net absorption in 2016.

#### Malls

Malls recorded net absorption of positive 5,255 square feet in the second quarter 2016. This net absorption number, combined with no new space that was built in the quarter, caused the vacancy rate to go from 9.3% a quarter ago to 9.3% at the end of the second quarter 2016. Rental rates went from \$12.46 per square foot to \$12.46 per square foot during that time. In this report the Mall market is comprised of 7 Lifestyle Center, Regional Mall and Super Regional Malls.

#### Absorption & Deliveries

#### **Past 8 Quarters**



Reports compiled by: Kevin Harrington, CoStar Research Manager and the Dayton research team.



Markets

### CoStar Submarkets

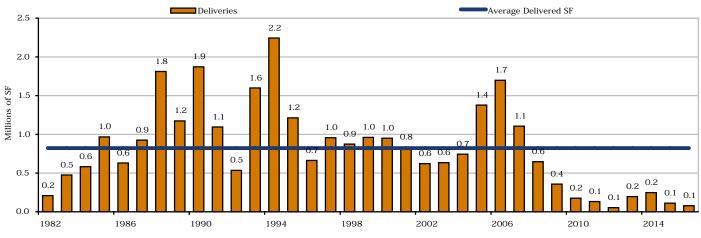
In analyzing metropolitan areas, CoStar has developed geographic designations to help group properties together, called Markets, Submarket Clusters and Submarkets. Markets are the equivalent of metropolitan areas, or areas containing a large population nucleus, that together with adjacent communities have a high degree of economic and social integration. Markets are then divided into Submarket Clusters, which are core areas within a metropolitan area that are known to be competitive with each other in terms of attracting and keeping tenants. Markets are then further subdivided into smaller units called Submarkets, which serve to delineate a core group of buildings that are competitive with each other and constitute a generally accepted competitive set, or peer group.

| omarket Clusters      |
|-----------------------|
| vton CBD              |
| t Dayton              |
| th Dayton             |
| theast Central Dayton |
| theast Dayton         |
| th Central Dayton     |
| th Dayton             |
| theast Dayton         |
| st Dayton             |

Inventory & development



### Historical Deliveries 1982 - 2016



Source: CoStar Property® \* Future deliveries based on current under construction buildings

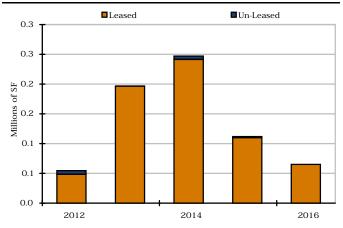
### $Construction \ Activity \ {\tt Markets} \ {\tt Ranked} \ {\tt by} \ {\tt Under} \ {\tt Construction} \ {\tt Square} \ {\tt Footage}$

|                          | J       | 3              | 1              | O           |              |           |
|--------------------------|---------|----------------|----------------|-------------|--------------|-----------|
|                          |         | Under Construc | tion Inventory |             | Average      | Bldg Size |
| Market                   | # Bldgs | Total GLA      | Preleased SF   | Preleased % | All Existing | U/C       |
| East Dayton              | 1       | 8,000          | 8,000          | 100.0%      | 11,148       | 8,000     |
| Northeast Dayton         | 1       | 4,575          | 4,575          | 100.0%      | 8,543        | 4,575     |
| West Dayton              | 0       | 0              | 0              | 0.0%        | 6,915        | 0         |
| South Central Dayton     | 0       | 0              | 0              | 0.0%        | 11,296       | 0         |
| South Dayton             | 0       | 0              | 0              | 0.0%        | 15,223       | 0         |
| Southeast Dayton         | 0       | 0              | 0              | 0.0%        | 8,915        | 0         |
| North Dayton             | 0       | 0              | 0              | 0.0%        | 9,592        | 0         |
| Northeast Central Dayton | 0       | 0              | 0              | 0.0%        | 12,890       | 0         |
| Dayton CBD               | 0       | 0              | 0              | 0.0%        | 6,594        | 0         |
| Totals                   | 2       | 12,575         | 12,575         | 100.0%      | 10,111       | 6,287     |

Source: CoStar Property®

### Recent Deliveries

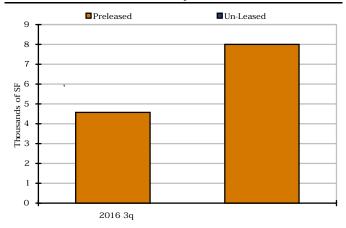
Leased & Un-Leased SF in Deliveries Since 2012



Source: CoStar Property®

### **Future Deliveries**

Preleased & Un-Leased SF in Properties Scheduled to Deliver

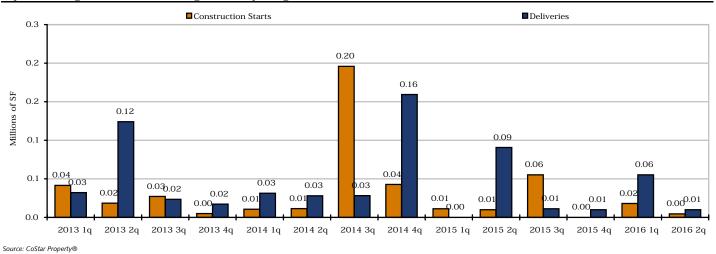




Inventory & development

### Historical Construction Starts & Deliveries

Square Footage Per Quarter Starting and Completing Construction



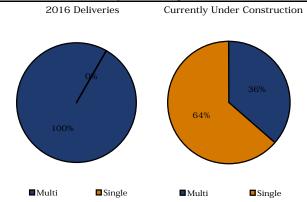
Recent Deliveries by Project Size of Year-to-Date Development

| Building Size           | # Bldgs | GLA    | SF Leased | % Leased | Avg Rate | Single-Tenant | Multi-Tenant |
|-------------------------|---------|--------|-----------|----------|----------|---------------|--------------|
| < 50,000 SF             | 1       | 9,977  | 9,977     | 100.0%   | \$0.00   | 0             | 9,977        |
| 50,000 SF - 99,999 SF   | 1       | 55,085 | 55,085    | 100.0%   | \$0.00   | 0             | 55,085       |
| 100,000 SF - 249,999 SF | 0       | 0      | 0         | 0.0%     | \$0.00   | 0             | 0            |
| 250,000 SF - 499,999 SF | 0       | 0      | 0         | 0.0%     | \$0.00   | 0             | 0            |
| >= 500,000 SF           | 0       | 0      | 0         | 0.0%     | \$0.00   | 0             | 0            |

Source: CoStar Property®

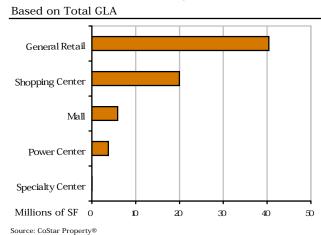
### Recent Development by Tenancy

Based on GLA Developed for Single & Multi Tenant Use



Source: CoStar Property®

### **Existing Inventory Comparison**





### **Select Year-to-Date Deliveries**

**Based on Project Square Footage** 

1. Hobby Lobby

Submarket: **Northeast Dayton Retail** Market

Occupied: 100% Quoted Rate: N/A

Third Quarter 2015 Grnd Brk Date: Deliv Date: First Quarter 2016

Leasing Co: N/A Developer:

2. 2204 N Bechtle Ave - Dollar Tree

Northeast Dayton Retail Submarket:

Market 9,977 100% Occupied: Quoted Rate: N/A

First Quarter 2016 Grnd Brk Date: Deliv Date: Second Quarter 2016

Leasing Co: Developer:

### **Select Top Under Construction Properties**

**Based on Project Square Footage** 

1. 1205 N Fairfield Rd

Submarket: East Dayton Retail Market RBA: 8,000

Preleased: 100% Quoted Rate: N/A

Grnd Brk Date: First Quarter 2016 Deliv Date: Fourth Quarter 2016 Advance Auto Parts, Inc. Leasing Co: Developer:

2206 Bechtle Ave

Northeast Dayton Retail Market Submarket:

RBA: 4,575 Preleased: 100% Quoted Rate: N/A

Second Quarter 2016 Third Quarter 2016 Grnd Brk Date: Deliv Date: dineEquity Leasing Co: Prestige Development Developer:

Group, Inc.



### General Retail Market Statistics

Mid-Year 2016

|                          | Existi | ng Inventory | Vacancy   |           |       | YTD Net    | YTD        | Under    | Quoted  |
|--------------------------|--------|--------------|-----------|-----------|-------|------------|------------|----------|---------|
| Market                   | # Blds | Total GLA    | Direct SF | Total SF  | Vac % | Absorption | Deliveries | Const SF | Rates   |
| Dayton CBD               | 494    | 3,118,320    | 109,595   | 109,595   | 3.5%  | 5,350      | 0          | 0        | \$5.63  |
| East Dayton              | 602    | 3,749,730    | 45,983    | 45,983    | 1.2%  | (2,050)    | 0          | 8,000    | \$12.69 |
| North Dayton             | 1,438  | 9,460,722    | 633,318   | 633,318   | 6.7%  | 65,901     | 0          | 0        | \$7.84  |
| Northeast Central Dayton | 243    | 1,924,608    | 28,611    | 28,611    | 1.5%  | 7,402      | 0          | 0        | \$10.45 |
| Northeast Dayton         | 1,083  | 6,577,017    | 72,479    | 72,479    | 1.1%  | 81,732     | 65,062     | 4,575    | \$10.64 |
| South Central Dayton     | 736    | 5,040,756    | 225,286   | 228,894   | 4.5%  | 8,915      | 0          | 0        | \$11.55 |
| South Dayton             | 619    | 5,203,914    | 98,897    | 98,897    | 1.9%  | 8,189      | 0          | 0        | \$9.11  |
| Southeast Dayton         | 426    | 2,929,247    | 73,507    | 73,507    | 2.5%  | (6,250)    | 0          | 0        | \$13.53 |
| West Dayton              | 476    | 2,390,231    | 59,148    | 59,148    | 2.5%  | 17,650     | 0          | 0        | \$6.56  |
| Totals                   | 6,117  | 40,394,545   | 1,346,824 | 1,350,432 | 3.3%  | 186,839    | 65,062     | 12,575   | \$9.20  |

Source: CoStar Property®

### Mall Market Statistics

Mid-Year 2016

|                          | Existi | ng Inventory |           | Vacancy  |       |            | YTD        | Under    | Quoted  |
|--------------------------|--------|--------------|-----------|----------|-------|------------|------------|----------|---------|
| Market                   | # Ctrs | Total GLA    | Direct SF | Total SF | Vac % | Absorption | Deliveries | Const SF | Rates   |
| Dayton CBD               | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| East Dayton              | 1      | 1,133,641    | 10,852    | 10,852   | 1.0%  | 0          | 0          | 0        | \$36.00 |
| North Dayton             | 1      | 564,167      | 89,100    | 89,100   | 15.8% | 1,200      | 0          | 0        | \$12.28 |
| Northeast Central Dayton | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| Northeast Dayton         | 1      | 748,189      | 307,186   | 307,186  | 41.1% | 4,055      | 0          | 0        | \$12.00 |
| South Central Dayton     | 1      | 1,236,991    | 28,245    | 28,245   | 2.3%  | 0          | 0          | 0        | \$0.00  |
| South Dayton             | 3      | 2,214,651    | 110,448   | 110,448  | 5.0%  | 0          | 0          | 0        | \$10.25 |
| Southeast Dayton         | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| West Dayton              | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| Totals                   | 7      | 5,897,639    | 545,831   | 545,831  | 9.3%  | 5,255      | 0          | 0        | \$12.46 |

Source: CoStar Property®

### **Power Center Market Statistics**

Mid-Year 2016

|                          | Existi | ng Inventory |           | Vacancy  |       | YTD Net    | YTD        | Under    | Quoted  |
|--------------------------|--------|--------------|-----------|----------|-------|------------|------------|----------|---------|
| Market                   | # Ctrs | Total GLA    | Direct SF | Total SF | Vac % | Absorption | Deliveries | Const SF | Rates   |
| Dayton CBD               | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| East Dayton              | 3      | 1,062,162    | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| North Dayton             | 2      | 696,345      | 16,874    | 16,874   | 2.4%  | 8,155      | 0          | 0        | \$12.59 |
| Northeast Central Dayton | 2      | 865,223      | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| Northeast Dayton         | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| South Central Dayton     | 1      | 383,627      | 4,452     | 4,452    | 1.2%  | 1,822      | 0          | 0        | \$0.00  |
| South Dayton             | 2      | 771,353      | 30,266    | 30,266   | 3.9%  | 12,200     | 0          | 0        | \$12.42 |
| Southeast Dayton         | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| West Dayton              | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00  |
| Totals                   | 10     | 3,778,710    | 51,592    | 51,592   | 1.4%  | 22,177     | 0          | 0        | \$12.51 |

Source: CoStar Property®

### **Shopping Center Market Statistics**

Mid-Year 2016

|                          | Existi | ng Inventory |           | Vacancy   |       | YTD Net    | YTD        | Under    | Quoted  |
|--------------------------|--------|--------------|-----------|-----------|-------|------------|------------|----------|---------|
| Market                   | # Ctrs | Total GLA    | Direct SF | Total SF  | Vac % | Absorption | Deliveries | Const SF | Rates   |
| Dayton CBD               | 5      | 178,448      | 92,629    | 92,629    | 51.9% | 0          | 0          | 0        | \$18.21 |
| East Dayton              | 47     | 2,203,666    | 174,481   | 174,481   | 7.9%  | 36,224     | 0          | 0        | \$6.92  |
| North Dayton             | 70     | 4,643,519    | 544,154   | 544,154   | 11.7% | 41,839     | 0          | 0        | \$7.63  |
| Northeast Central Dayton | 28     | 1,412,194    | 163,435   | 163,435   | 11.6% | (7,456)    | 0          | 0        | \$7.26  |
| Northeast Dayton         | 35     | 2,584,204    | 167,659   | 167,659   | 6.5%  | 104,150    | 0          | 0        | \$8.69  |
| South Central Dayton     | 54     | 3,109,596    | 309,786   | 309,786   | 10.0% | 14,453     | 0          | 0        | \$9.76  |
| South Dayton             | 59     | 3,425,093    | 538,581   | 551,138   | 16.1% | 21,835     | 0          | 0        | \$12.30 |
| Southeast Dayton         | 19     | 1,332,020    | 191,572   | 191,572   | 14.4% | 1,938      | 0          | 0        | \$9.61  |
| West Dayton              | 14     | 1,081,345    | 175,789   | 175,789   | 16.3% | 8,605      | 0          | 0        | \$8.20  |
| Totals                   | 331    | 19.970.085   | 2,358,086 | 2,370,643 | 11.9% | 221,588    | 0          | 0        | \$8.77  |



# **Specialty Center Market Statistics**

Mid-Year 2016

|                          | Existi | ng Inventory | Vacancy   |          |       | YTD Net    | YTD        | Under    | Quoted |
|--------------------------|--------|--------------|-----------|----------|-------|------------|------------|----------|--------|
| Market                   | # Ctrs | Total GLA    | Direct SF | Total SF | Vac % | Absorption | Deliveries | Const SF | Rates  |
| Dayton CBD               | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| East Dayton              | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| North Dayton             | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| Northeast Central Dayton | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| Northeast Dayton         | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| South Central Dayton     | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| South Dayton             | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| Southeast Dayton         | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| West Dayton              | 0      | 0            | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |
| Totals                   | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0          | 0        | \$0.00 |

Source: CoStar Property®

### Total Retail Market Statistics

Mid-Year 2016

|                          | Existi | ng Inventory |           | Vacancy   |       |            | YTD        | Under    | Quoted  |
|--------------------------|--------|--------------|-----------|-----------|-------|------------|------------|----------|---------|
| Market                   | # Blds | Total GLA    | Direct SF | Total SF  | Vac % | Absorption | Deliveries | Const SF | Rates   |
| Dayton CBD               | 500    | 3,296,768    | 202,224   | 202,224   | 6.1%  | 5,350      | 0          | 0        | \$10.37 |
| East Dayton              | 731    | 8,149,199    | 231,316   | 231,316   | 2.8%  | 34,174     | 0          | 8,000    | \$8.87  |
| North Dayton             | 1,607  | 15,414,753   | 1,283,446 | 1,283,446 | 8.3%  | 117,095    | 0          | 0        | \$8.29  |
| Northeast Central Dayton | 326    | 4,202,025    | 192,046   | 192,046   | 4.6%  | (54)       | 0          | 0        | \$7.70  |
| Northeast Dayton         | 1,160  | 9,909,410    | 547,324   | 547,324   | 5.5%  | 189,937    | 65,062     | 4,575    | \$9.22  |
| South Central Dayton     | 865    | 9,770,970    | 567,769   | 571,377   | 5.8%  | 25,190     | 0          | 0        | \$10.17 |
| South Dayton             | 763    | 11,615,011   | 778,192   | 790,749   | 6.8%  | 42,224     | 0          | 0        | \$10.96 |
| Southeast Dayton         | 478    | 4,261,267    | 265,079   | 265,079   | 6.2%  | (4,312)    | 0          | 0        | \$10.39 |
| West Dayton              | 502    | 3,471,576    | 234,937   | 234,937   | 6.8%  | 26,255     | 0          | 0        | \$7.79  |
| Totals                   | 6,932  | 70,090,979   | 4,302,333 | 4,318,498 | 6.2%  | 435,859    | 65,062     | 12,575   | \$9.21  |



### **General Retail Market Statistics**

Mid-Year 2016

|         | Existi | ng Inventory |           | Vacancy   |       | Net        | Do     | eliveries | UC I   | Inventory | Quoted |
|---------|--------|--------------|-----------|-----------|-------|------------|--------|-----------|--------|-----------|--------|
| Period  | # Blds | Total GLA    | Direct SF | Total SF  | Vac % | Absorption | # Blds | Total GLA | # Blds | Total GLA | Rates  |
| 2016 2q | 6,117  | 40,394,545   | 1,346,824 | 1,350,432 | 3.3%  | 79,899     | 1      | 9,977     | 2      | 12,575    | \$9.20 |
| 2016 1q | 6,118  | 40,388,158   | 1,418,536 | 1,423,944 | 3.5%  | 106,940    | 1      | 55,085    | 2      | 17,977    | \$8.76 |
| 2015 4q | 6,118  | 40,343,401   | 1,484,327 | 1,486,127 | 3.7%  | 13,594     | 0      | 0         | 1      | 55,085    | \$9.04 |
| 2015 3q | 6,118  | 40,343,401   | 1,499,721 | 1,499,721 | 3.7%  | 72,842     | 2      | 11,261    | 1      | 55,085    | \$9.11 |
| 2015 2q | 6,116  | 40,332,140   | 1,561,302 | 1,561,302 | 3.9%  | 20,483     | 0      | 0         | 2      | 11,261    | \$8.28 |
| 2015 1q | 6,117  | 40,352,140   | 1,559,785 | 1,581,785 | 3.9%  | 234,982    | 0      | 0         | 2      | 11,261    | \$8.37 |
| 2014 4q | 6,117  | 40,352,140   | 1,794,767 | 1,816,767 | 4.5%  | 69,515     | 2      | 11,346    | 0      | 0         | \$8.48 |
| 2014 3q | 6,115  | 40,340,794   | 1,852,936 | 1,874,936 | 4.6%  | 114,718    | 2      | 28,236    | 2      | 11,346    | \$8.26 |
| 2014 2q | 6,113  | 40,312,558   | 1,939,418 | 1,961,418 | 4.9%  | 80,631     | 1      | 23,000    | 4      | 39,582    | \$8.30 |
| 2014 1q | 6,113  | 40,355,558   | 2,063,049 | 2,085,049 | 5.2%  | 456        | 2      | 31,398    | 3      | 51,236    | \$8.63 |
| 2013    | 6,116  | 40,412,298   | 2,120,245 | 2,142,245 | 5.3%  | (47,483)   | 7      | 48,445    | 4      | 72,068    | \$8.39 |
| 2012    | 6,113  | 40,523,156   | 2,173,620 | 2,205,620 | 5.4%  | (85,052)   | 8      | 41,494    | 5      | 49,860    | \$7.58 |
| 2011    | 6,109  | 40,489,139   | 2,046,426 | 2,086,551 | 5.2%  | (73,243)   | 3      | 18,592    | 3      | 29,870    | \$7.63 |
| 2010    | 6,109  | 40,493,443   | 2,009,487 | 2,017,612 | 5.0%  | (7,676)    | 5      | 17,610    | 3      | 33,329    | \$7.84 |
| 2009    | 6,106  | 40,561,031   | 2,057,115 | 2,077,524 | 5.1%  | 421,233    | 13     | 300,258   | 5      | 23,683    | \$8.33 |
| 2008    | 6,104  | 40,304,172   | 2,230,261 | 2,241,898 | 5.6%  | 334,115    | 27     | 272,448   | 11     | 263,422   | \$9.02 |

Source: CoStar Property®

### **Mall Market Statistics**

Mid-Year 2016

|         | Existi | ng Inventory |           | Vacancy  |       | Net        | D      | eliveries | UC     | Inventory | Quoted  |
|---------|--------|--------------|-----------|----------|-------|------------|--------|-----------|--------|-----------|---------|
| Period  | # Ctrs | Total GLA    | Direct SF | Total SF | Vac % | Absorption | # Blds | Total GLA | # Blds | Total GLA | Rates   |
| 2016 2q | 7      | 5,897,639    | 545,831   | 545,831  | 9.3%  | 5,255      | 0      | 0         | 0      | 0         | \$12.46 |
| 2016 1q | 7      | 5,897,639    | 551,086   | 551,086  | 9.3%  | 0          | 0      | 0         | 0      | 0         | \$12.46 |
| 2015 4q | 7      | 5,897,639    | 551,086   | 551,086  | 9.3%  | 1,750      | 0      | 0         | 0      | 0         | \$12.46 |
| 2015 3q | 7      | 5,897,639    | 552,836   | 552,836  | 9.4%  | (6,886)    | 0      | 0         | 0      | 0         | \$12.46 |
| 2015 2q | 7      | 5,897,639    | 545,950   | 545,950  | 9.3%  | (153,170)  | 0      | 0         | 0      | 0         | \$12.55 |
| 2015 1q | 7      | 5,897,639    | 392,780   | 392,780  | 6.7%  | (156,904)  | 0      | 0         | 0      | 0         | \$12.63 |
| 2014 4q | 7      | 5,897,639    | 235,876   | 235,876  | 4.0%  | 57,554     | 0      | 0         | 0      | 0         | \$12.63 |
| 2014 3q | 7      | 5,897,639    | 293,430   | 293,430  | 5.0%  | 0          | 0      | 0         | 0      | 0         | \$12.63 |
| 2014 2q | 7      | 5,897,639    | 293,430   | 293,430  | 5.0%  | (146)      | 0      | 0         | 0      | 0         | \$13.16 |
| 2014 1q | 7      | 5,897,639    | 293,284   | 293,284  | 5.0%  | 250,162    | 0      | 0         | 0      | 0         | \$12.85 |
| 2013    | 7      | 5,897,639    | 543,446   | 543,446  | 9.2%  | 139,480    | 1      | 124,000   | 0      | 0         | \$12.85 |
| 2012    | 7      | 5,773,639    | 558,926   | 558,926  | 9.7%  | (139,183)  | 0      | 0         | 1      | 124,000   | \$16.38 |
| 2011    | 7      | 5,773,639    | 414,743   | 419,743  | 7.3%  | (16,352)   | 1      | 93,095    | 0      | 0         | \$12.45 |
| 2010    | 7      | 5,680,544    | 305,296   | 310,296  | 5.5%  | (35,429)   | 0      | 0         | 1      | 93,095    | \$11.35 |
| 2009    | 7      | 5,680,544    | 274,867   | 274,867  | 4.8%  | 26,176     | 0      | 0         | 0      | 0         | \$10.46 |
| 2008    | 7      | 5,680,544    | 301,043   | 301,043  | 5.3%  | 237,154    | 4      | 306,109   | 0      | 0         | \$9.60  |

Source: CoStar Property®

### **Power Center Market Statistics**

Mid-Year 2016

|         | Existi | ng Inventory |           | Vacancy  |       | Net        | De     | eliveries | UC     | Inventory | Quoted  |
|---------|--------|--------------|-----------|----------|-------|------------|--------|-----------|--------|-----------|---------|
| Period  | # Ctrs | Total GLA    | Direct SF | Total SF | Vac % | Absorption | # Blds | Total GLA | # Blds | Total GLA | Rates   |
| 2016 2q | 10     | 3,778,710    | 51,592    | 51,592   | 1.4%  | 1,822      | 0      | 0         | 0      | 0         | \$12.51 |
| 2016 1q | 10     | 3,778,710    | 53,414    | 53,414   | 1.4%  | 20,355     | 0      | 0         | 0      | 0         | \$12.85 |
| 2015 4q | 10     | 3,778,710    | 73,769    | 73,769   | 2.0%  | (2,700)    | 0      | 0         | 0      | 0         | \$12.75 |
| 2015 3q | 10     | 3,778,710    | 71,069    | 71,069   | 1.9%  | 0          | 0      | 0         | 0      | 0         | \$12.63 |
| 2015 2q | 10     | 3,778,710    | 71,069    | 71,069   | 1.9%  | 16,989     | 1      | 28,780    | 0      | 0         | \$12.63 |
| 2015 1q | 10     | 3,749,930    | 59,278    | 59,278   | 1.6%  | 0          | 0      | 0         | 1      | 28,780    | \$12.90 |
| 2014 4q | 10     | 3,749,930    | 59,278    | 59,278   | 1.6%  | 500        | 0      | 0         | 1      | 28,780    | \$13.13 |
| 2014 3q | 10     | 3,749,930    | 59,778    | 59,778   | 1.6%  | (2,930)    | 0      | 0         | 1      | 28,780    | \$13.13 |
| 2014 2q | 10     | 3,749,930    | 56,848    | 56,848   | 1.5%  | 4,981      | 0      | 0         | 0      | 0         | \$13.20 |
| 2014 1q | 10     | 3,749,930    | 61,829    | 61,829   | 1.6%  | 36,158     | 0      | 0         | 0      | 0         | \$13.65 |
| 2013    | 10     | 3,749,930    | 97,987    | 97,987   | 2.6%  | 79,331     | 0      | 0         | 0      | 0         | \$11.77 |
| 2012    | 10     | 3,749,930    | 177,318   | 177,318  | 4.7%  | 92,308     | 1      | 2,400     | 0      | 0         | \$11.96 |
| 2011    | 10     | 3,747,530    | 187,179   | 267,226  | 7.1%  | (15,366)   | 2      | 8,682     | 1      | 2,400     | \$10.18 |
| 2010    | 10     | 3,738,848    | 173,131   | 243,178  | 6.5%  | 33,398     | 0      | 0         | 2      | 8,682     | \$11.08 |
| 2009    | 10     | 3,738,848    | 206,529   | 276,576  | 7.4%  | 14,441     | 1      | 5,248     | 0      | 0         | \$11.33 |
| 2008    | 10     | 3,733,600    | 215,722   | 285,769  | 7.7%  | (33,588)   | 1      | 1,688     | 1      | 5,248     | \$12.28 |



# **Shopping Center Market Statistics**

#### Mid-Year 2016

|         | Existin | ng Inventory |           | Vacancy   |       | Net        | D      | eliveries | UC I   | nventory  | Quoted |
|---------|---------|--------------|-----------|-----------|-------|------------|--------|-----------|--------|-----------|--------|
| Period  | # Ctrs  | Total GLA    | Direct SF | Total SF  | Vac % | Absorption | # Blds | Total GLA | # Blds | Total GLA | Rates  |
| 2016 2q | 331     | 19,970,085   | 2,358,086 | 2,370,643 | 11.9% | 228,360    | 0      | 0         | 0      | 0         | \$8.77 |
| 2016 1q | 331     | 19,970,085   | 2,586,446 | 2,599,003 | 13.0% | (6,772)    | 0      | 0         | 0      | 0         | \$8.64 |
| 2015 4q | 331     | 19,970,085   | 2,579,674 | 2,592,231 | 13.0% | 24,273     | 1      | 10,000    | 0      | 0         | \$8.62 |
| 2015 3q | 331     | 19,960,085   | 2,593,947 | 2,606,504 | 13.1% | 149,425    | 0      | 0         | 1      | 10,000    | \$8.74 |
| 2015 2q | 331     | 19,960,085   | 2,740,172 | 2,755,929 | 13.8% | 147,667    | 2      | 61,869    | 1      | 10,000    | \$8.75 |
| 2015 1q | 330     | 19,898,216   | 2,825,970 | 2,841,727 | 14.3% | (63,241)   | 0      | 0         | 2      | 61,869    | \$8.91 |
| 2014 4q | 330     | 19,898,216   | 2,759,489 | 2,778,486 | 14.0% | 293,105    | 1      | 148,000   | 2      | 61,869    | \$9.16 |
| 2014 3q | 329     | 19,750,216   | 2,904,594 | 2,923,591 | 14.8% | 43,897     | 0      | 0         | 2      | 167,064   | \$9.10 |
| 2014 2q | 329     | 19,750,216   | 2,948,491 | 2,967,488 | 15.0% | (64,225)   | 1      | 4,986     | 0      | 0         | \$9.18 |
| 2014 1q | 328     | 19,745,230   | 2,879,280 | 2,898,277 | 14.7% | 89,239     | 0      | 0         | 1      | 4,986     | \$9.13 |
| 2013    | 328     | 19,745,230   | 2,964,199 | 2,987,516 | 15.1% | 100,237    | 3      | 24,413    | 1      | 4,986     | \$9.30 |
| 2012    | 327     | 19,720,817   | 3,014,472 | 3,063,340 | 15.5% | 19,772     | 2      | 10,700    | 1      | 8,123     | \$9.29 |
| 2011    | 326     | 19,710,117   | 3,028,852 | 3,072,412 | 15.6% | 306,718    | 1      | 12,133    | 1      | 8,300     | \$9.31 |
| 2010    | 325     | 19,697,984   | 3,293,825 | 3,366,997 | 17.1% | 319,313    | 3      | 157,478   | 1      | 12,133    | \$9.55 |
| 2009    | 324     | 19,540,506   | 3,429,972 | 3,528,832 | 18.1% | (389,394)  | 5      | 52,927    | 3      | 157,478   | \$9.25 |
| 2008    | 321     | 19,487,579   | 3,020,951 | 3,086,511 | 15.8% | 15,506     | 7      | 66,530    | 4      | 40,127    | \$9.31 |

Source: CoStar Property®

### **Specialty Center Market Statistics**

#### Mid-Year 2016

|         | Existi | ng Inventory |           | Vacancy  |       | Net        | D      | eliveries | UC     | Inventory | Quoted |
|---------|--------|--------------|-----------|----------|-------|------------|--------|-----------|--------|-----------|--------|
| Period  | # Ctrs | Total GLA    | Direct SF | Total SF | Vac % | Absorption | # Blds | Total GLA | # Blds | Total GLA | Rates  |
| 2016 2q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2016 1q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2015 4q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2015 3q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2015 2q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2015 1q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2014 4q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2014 3q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2014 2q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2014 1q | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2013    | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2012    | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2011    | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2010    | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2009    | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |
| 2008    | 1      | 50,000       | 0         | 0        | 0.0%  | 0          | 0      | 0         | 0      | 0         | \$0.00 |

Source: CoStar Property®

### **Total Retail Market Statistics**

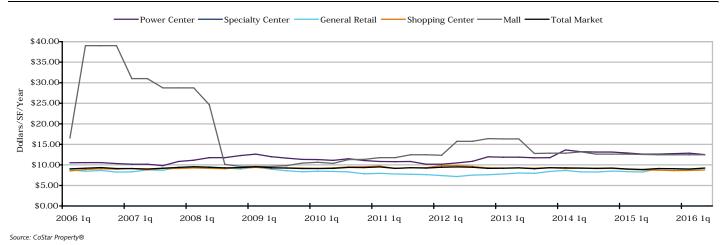
#### Mid-Year 2016

|         | Existin | ng Inventory |           | Vacancy   |       | Net        | D      | eliveries | UCI    | Inventory | Quoted |
|---------|---------|--------------|-----------|-----------|-------|------------|--------|-----------|--------|-----------|--------|
| Period  | # Blds  | Total GLA    | Direct SF | Total SF  | Vac % | Absorption | # Blds | Total GLA | # Blds | Total GLA | Rates  |
| 2016 2q | 6,932   | 70,090,979   | 4,302,333 | 4,318,498 | 6.2%  | 315,336    | 1      | 9,977     | 2      | 12,575    | \$9.21 |
| 2016 1q | 6,933   | 70,084,592   | 4,609,482 | 4,627,447 | 6.6%  | 120,523    | 1      | 55,085    | 2      | 17,977    | \$8.99 |
| 2015 4q | 6,933   | 70,039,835   | 4,688,856 | 4,703,213 | 6.7%  | 36,917     | 1      | 10,000    | 1      | 55,085    | \$9.06 |
| 2015 3q | 6,932   | 70,029,835   | 4,717,573 | 4,730,130 | 6.8%  | 215,381    | 2      | 11,261    | 2      | 65,085    | \$9.13 |
| 2015 2q | 6,930   | 70,018,574   | 4,918,493 | 4,934,250 | 7.0%  | 31,969     | 3      | 90,649    | 3      | 21,261    | \$8.88 |
| 2015 1q | 6,928   | 69,947,925   | 4,837,813 | 4,875,570 | 7.0%  | 14,837     | 0      | 0         | 5      | 101,910   | \$9.01 |
| 2014 4q | 6,928   | 69,947,925   | 4,849,410 | 4,890,407 | 7.0%  | 420,674    | 3      | 159,346   | 3      | 90,649    | \$9.24 |
| 2014 3q | 6,925   | 69,788,579   | 5,110,738 | 5,151,735 | 7.4%  | 155,685    | 2      | 28,236    | 5      | 207,190   | \$9.15 |
| 2014 2q | 6,923   | 69,760,343   | 5,238,187 | 5,279,184 | 7.6%  | 21,241     | 2      | 27,986    | 4      | 39,582    | \$9.25 |
| 2014 1q | 6,922   | 69,798,357   | 5,297,442 | 5,338,439 | 7.6%  | 376,015    | 2      | 31,398    | 4      | 56,222    | \$9.27 |
| 2013    | 6,925   | 69,855,097   | 5,725,877 | 5,771,194 | 8.3%  | 271,565    | 11     | 196,858   | 5      | 77,054    | \$9.32 |
| 2012    | 6,918   | 69,817,542   | 5,924,336 | 6,005,204 | 8.6%  | (112,155)  | 11     | 54,594    | 7      | 181,983   | \$9.16 |
| 2011    | 6,911   | 69,770,425   | 5,677,200 | 5,845,932 | 8.4%  | 201,757    | 7      | 132,502   | 5      | 40,570    | \$9.21 |
| 2010    | 6,907   | 69,660,819   | 5,781,739 | 5,938,083 | 8.5%  | 309,606    | 8      | 175,088   | 7      | 147,239   | \$9.33 |
| 2009    | 6,901   | 69,570,929   | 5,968,483 | 6,157,799 | 8.9%  | 72,456     | 19     | 358,433   | 8      | 181,161   | \$9.13 |
| 2008    | 6,893   | 69,255,895   | 5,767,977 | 5,915,221 | 8.5%  | 553,187    | 39     | 646,775   | 16     | 308,797   | \$9.37 |

Leasina Activity

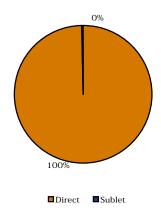
### Historical Rental Rates

Based on NNN Rental Rates



### Vacancy by Available Space Type

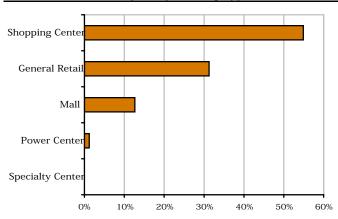
Percent of All Vacant Space in Direct vs. Sublet



Source: CoStar Property®

### Vacancy by Building Type

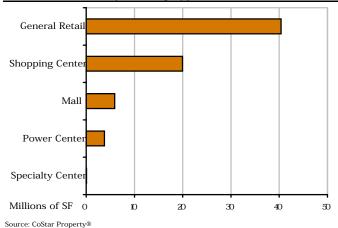
Percent of All Vacant Space by Building Type



Source: CoStar Property®

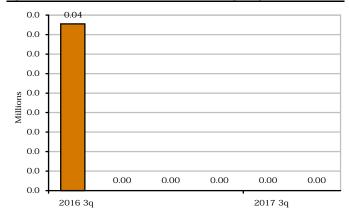
### **GLA By Building Type**

Ratio of Total GLA by Building Type



### Future Space Available

Space Scheduled to be Available for Occupancy\*



\* Includes Under Construction Spaces



Select Top Retail Leases Based on Leased Square Footage For Deals Signed in 2016

| <u> </u> | elect Top Reta                          | III Leases               | Based  | on Le | ased Square Footage For               | Deals Signed in 2016 |                                     |
|----------|---|--------------------------|--------|-------|---------------------------------------|----------------------|-------------------------------------|
|          | Building                                | Submarket                | SF     | Qtr   | Tenant Name                           | Tenant Rep Company   | Landlord Rep Company                |
| 1        | Airway Shopping Center                  | East Dayton              | 26,000 | 1st   | Salvation Army                        | Direct Deal          | The Mid-America Management Corporat |
| 2        | The Shoppes of Beavercreek*             | East Dayton              | 25,189 | 2nd   | DSW Shoe Warehouse                    | N/A                  | N/A                                 |
| 3        | 3814 N Dixie Dr                         | North Dayton             | 18,860 | 1st   | Pandora Beauty Supply                 | N/A                  | Vic Green Realty                    |
| 4        | 195 E Leffel Ln                         | Northeast Dayton         | 10,450 | 1st   | Traciæs Touch Wedding and Event Store | Direct Deal          | Equity Inc                          |
| 5        | 'Little Farm' Wine & State Liquor Store | South Dayton             | 10,000 | 1st   | N/A                                   | N/A                  | Keller Williams Realty              |
| 6        | 1205 N Fairfield Rd                     | East Dayton              | 8,000  | 2nd   | Advance Auto Parts                    | N/A                  | N/A                                 |
| 7        | 5418 Burkhardt Rd                       | East Dayton              | 5,641  | 2nd   | N/A                                   | N/A                  | Capital Village LLC                 |
| 8        | 3273 Seajay Dr                          | East Dayton              | 5,050  | 1st   | Recline And Rest                      | N/A                  | LCM Investment Management, Inc.     |
| 9        | 120 N Heincke Rd - Blockbuster          | South Dayton             | 5,005  | 1st   | N/A                                   | N/A                  | Insite Real Estate LLC              |
| 10       | 2960 Derr Dr                            | Northeast Dayton         | 5,000  | 2nd   | N/A                                   | N/A                  | America's Realty, LLC               |
| 11       | 8 W National Rd                         | North Dayton             | 4,984  | 2nd   | N/A                                   | N/A                  | Comtech Realty                      |
| 12       | 4334 Salem Ave                          | West Dayton              | 4,500  | 2nd   | N/A                                   | N/A                  | Car Tune USA, Inc                   |
| 13       | 2909 Linden Ave                         | Dayton CBD               | 4,000  | 2nd   | N/A                                   | N/A                  | KittyHawk Realty, Inc               |
| 14       | Rand Plaza                              | South Dayton             | 4,000  | 1st   | N/A                                   | N/A                  | Vic Green Realty                    |
| 15       | Tuesday Morning                         | South Central Dayton     | 3,908  | 2nd   | Tuesday Morning                       | N/A                  | Casto                               |
| 16       | 40 N Main St                            | South Dayton             | 3,759  | 1st   | N/A                                   | N/A                  | Miami House Condominiums            |
| 17       | 550 W Main St                           | West Dayton              | 3,620  | 2nd   | N/A                                   | N/A                  | RP Realty Partners                  |
| 18       | 2531 W Main St                          | North Dayton             | 3,434  | 2nd   | N/A                                   | N/A                  | Reynolds, Johnston, Hinton & Pepper |
| 19       | New Lebanon Plaza                       | West Dayton              | 3,200  | 2nd   | N/A                                   | N/A                  | RP Realty Partners                  |
| 20       | 1024 S Smithville Rd                    | East Dayton              | 3,000  | 1st   | Shoe Show                             | N/A                  | Slate Asset Management; CBRE        |
| 21       | 12 S Dorset Rd                          | North Dayton             | 2,800  | 2nd   | Moose Lodge                           | N/A                  | David Roesch & Associates           |
| 22       | Kings Tower Shopping Center - Bldg 2    | North Dayton             | 2,800  | 2nd   | Rapid Fire Pizza                      | N/A                  | Comtech Realty                      |
| 23       | Kings Tower Shopping Center - Bldg 2    | North Dayton             | 2,800  | 2nd   | N/A                                   | N/A                  | Comtech Realty                      |
| 24       | 75 E Main St                            | Southeast Dayton         | 2,778  | 2nd   | N/A                                   | N/A                  | CBRE                                |
| 25       | Piqua Plaza                             | North Dayton             | 2,500  | 2nd   | N/A                                   | N/A                  | Gator Investments                   |
| 26       | Rand Plaza                              | South Dayton             | 2,500  | 1st   | N/A                                   | N/A                  | Vic Green Realty                    |
| 27       | Kingsridge Centre                       | South Dayton             | 2,500  | 1st   | Dayton Appliance Parts                | Direct Deal          | Equity Inc                          |
| 28       | 1201 N Bechtle Ave                      | Northeast Dayton         | 2,500  | 1st   | Rapid Fired Pizza                     | Direct Deal          | Equity Inc                          |
| 29       | 4605 Salem Ave                          | North Dayton             | 2,500  | 1st   | Carpet World                          | N/A                  | Capital Village LLC                 |
| 30       | 2324 N Gettysburg Ave                   | West Dayton              | 2,493  | 2nd   | N/A                                   | N/A                  | Robert Rezvani                      |
| 31       | New Lebanon Plaza                       | West Dayton              | 2,400  | 2nd   | N/A                                   | N/A                  | RP Realty Partners                  |
| 32       | 1975 Harshman Rd                        | Northeast Central Dayton | 2,400  | 1st   | N/A                                   | N/A                  | Joe Ray                             |
| 33       | 222 E 6th St                            | Dayton CBD               | 2,400  | 1st   | Present Tense Fitness                 | Direct Deal          | Powers Daniel R                     |
| 34       | Miami Valley Centre Mall                | North Dayton             | 2,367  | 1st   | Rustiques                             | N/A                  | The Mid-America Management Corporat |
| 35       | Gettysburg Plaza                        | West Dayton              | 2,300  | 1st   | Mo Joe's Burgers and Subs             | N/A                  | Berkshire Hathaway Prof. Realty Com |
| 36       | 2920 Wayne Ave                          | Dayton CBD               | 2,200  | 1st   | DT's Kitchen                          | N/A                  | Crest Commercial Realty             |
| 37       | 8126 N Main St                          | North Dayton             | 2,100  | 1st   | Artistic Hair Salon                   | N/A                  | Vic Green Realty                    |
| 38       | 2901 N Dixie Dr                         | North Dayton             | 2,087  | 1st   | Kula! Kula!                           | N/A                  | Comtech Realty                      |
| 39       | 2270 E Dorothy Ln                       | South Central Dayton     | 2,000  | 1st   | N/A                                   | N/A                  | Oberer Realty Services              |
| 40       | Bellbrook Plaza                         | Southeast Dayton         | 2,000  | 1st   | N/A                                   | N/A                  | Sudbrack Kron Commercial Real Estat |

Source: CoStar Property®

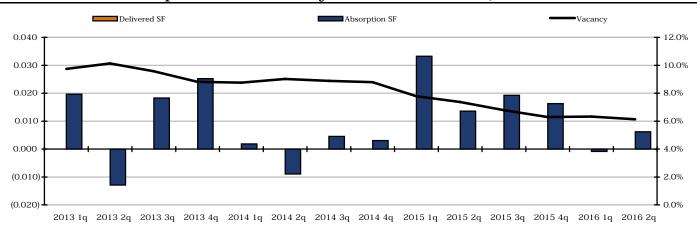
\* Renewal



### Dayton CBD Market

### Deliveries, Absorption & Vacancy

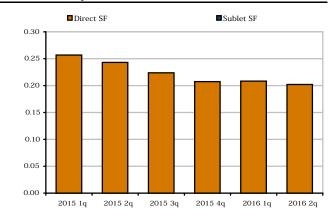
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

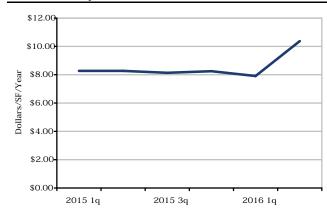
#### Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

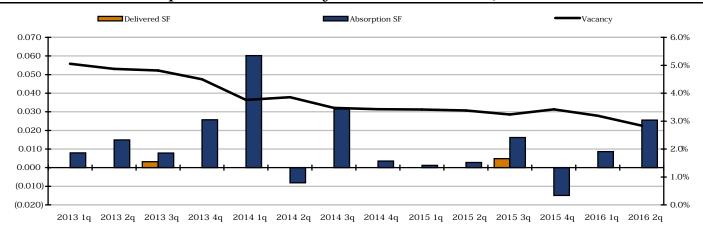
|         | Existir | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC I    | Inventory | Quoted  |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|---------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates   |
| 2016 2q | 500     | 3,296,768    | 202,224   | 6.1%      | 6,200      | 0        | 0            | 0       | 0         | \$10.37 |
| 2016 1q | 500     | 3,296,768    | 208,424   | 6.3%      | (850)      | 0        | 0            | 0       | 0         | \$7.91  |
| 2015 4q | 500     | 3,296,768    | 207,574   | 6.3%      | 16,288     | 0        | 0            | 0       | 0         | \$8.25  |
| 2015 3q | 500     | 3,296,768    | 223,862   | 6.8%      | 19,256     | 0        | 0            | 0       | 0         | \$8.13  |
| 2015 2q | 500     | 3,296,768    | 243,118   | 7.4%      | 13,587     | 0        | 0            | 0       | 0         | \$8.27  |
| 2015 1q | 500     | 3,296,768    | 256,705   | 7.8%      | 33,210     | 0        | 0            | 0       | 0         | \$8.27  |
| 2014 4q | 500     | 3,296,768    | 289,915   | 8.8%      | 3,060      | 0        | 0            | 0       | 0         | \$8.30  |
| 2014 3q | 500     | 3,296,768    | 292,975   | 8.9%      | 4,541      | 0        | 0            | 0       | 0         | \$8.30  |
| 2014 2q | 500     | 3,296,768    | 297,516   | 9.0%      | (8,920)    | 0        | 0            | 0       | 0         | \$8.01  |
| 2014 1q | 500     | 3,296,768    | 288,596   | 8.8%      | 1,840      | 0        | 0            | 0       | 0         | \$7.80  |
| 2013 4q | 500     | 3,296,768    | 290,436   | 8.8%      | 25,224     | 0        | 0            | 0       | 0         | \$7.80  |
| 2013 3q | 500     | 3,296,768    | 315,660   | 9.6%      | 18,302     | 0        | 0            | 0       | 0         | \$8.70  |
| 2013 2q | 500     | 3,296,768    | 333,962   | 10.1%     | (12,871)   | 0        | 0            | 0       | 0         | \$8.41  |
| 2013 1q | 500     | 3,296,768    | 321,091   | 9.7%      | 19,641     | 0        | 0            | 0       | 0         | \$8.92  |
| 2012 4q | 500     | 3,296,768    | 340,732   | 10.3%     | 1,898      | 0        | 0            | 0       | 0         | \$8.38  |
| 2012 3q | 500     | 3,296,768    | 342,630   | 10.4%     | 12,596     | 0        | 0            | 0       | 0         | \$9.86  |



### East Dayton Marke Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

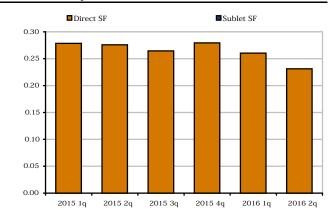
Historical Analysis, All Classes



Source: CoStar Property®

# Vacant Space

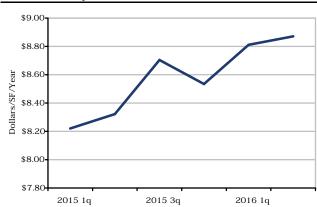
Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

Historical Analysis, All Classes



Source: CoStar Property®

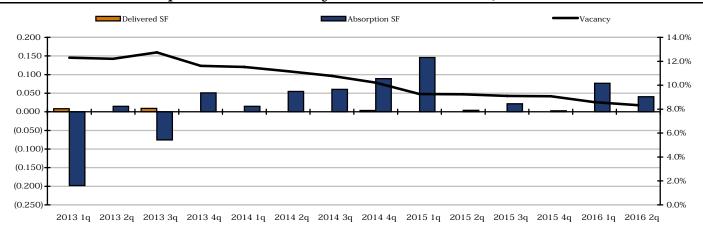
|         | Existi  | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC I    | Inventory | Quoted  |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|---------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates   |
| 2016 2q | 731     | 8,149,199    | 231,316   | 2.8%      | 25,530     | 0        | 0            | 1       | 8,000     | \$8.87  |
| 2016 1q | 733     | 8,152,789    | 260,436   | 3.2%      | 8,644      | 0        | 0            | 1       | 8,000     | \$8.81  |
| 2015 4q | 734     | 8,163,117    | 279,408   | 3.4%      | (14,959)   | 0        | 0            | 0       | 0         | \$8.53  |
| 2015 3q | 734     | 8,163,117    | 264,449   | 3.2%      | 16,161     | 1        | 4,861        | 0       | 0         | \$8.70  |
| 2015 2q | 733     | 8,158,256    | 275,749   | 3.4%      | 2,800      | 0        | 0            | 1       | 4,861     | \$8.32  |
| 2015 1q | 733     | 8,158,256    | 278,549   | 3.4%      | 1,252      | 0        | 0            | 1       | 4,861     | \$8.22  |
| 2014 4q | 733     | 8,158,256    | 279,801   | 3.4%      | 3,574      | 0        | 0            | 0       | 0         | \$9.77  |
| 2014 3q | 733     | 8,158,256    | 283,375   | 3.5%      | 31,471     | 0        | 0            | 0       | 0         | \$9.81  |
| 2014 2q | 733     | 8,158,256    | 314,846   | 3.9%      | (8,150)    | 0        | 0            | 0       | 0         | \$10.09 |
| 2014 1q | 733     | 8,158,256    | 306,696   | 3.8%      | 60,183     | 0        | 0            | 0       | 0         | \$9.88  |
| 2013 4q | 733     | 8,158,256    | 366,879   | 4.5%      | 25,734     | 0        | 0            | 0       | 0         | \$9.57  |
| 2013 3q | 733     | 8,158,256    | 392,613   | 4.8%      | 7,837      | 1        | 3,244        | 0       | 0         | \$9.55  |
| 2013 2q | 732     | 8,155,012    | 397,206   | 4.9%      | 14,881     | 0        | 0            | 1       | 3,244     | \$9.49  |
| 2013 1q | 732     | 8,155,012    | 412,087   | 5.1%      | 7,921      | 0        | 0            | 1       | 3,244     | \$9.06  |
| 2012 4q | 732     | 8,155,012    | 420,008   | 5.2%      | 12,521     | 0        | 0            | 0       | 0         | \$9.19  |
| 2012 3q | 732     | 8,155,012    | 432,529   | 5.3%      | 174,259    | 0        | 0            | 0       | 0         | \$8.80  |



### North Dayton Market

### Deliveries, Absorption & Vacancy

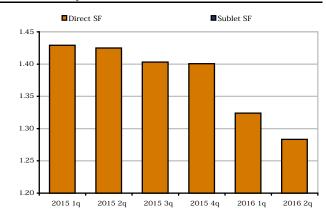
### Historical Analysis, All Classes



Source: CoStar Property®

# Vacant Space

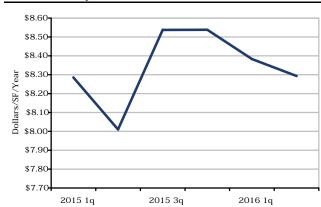
#### Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

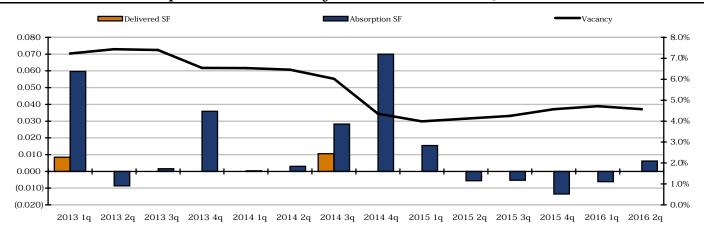
|         | Existir | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC 1    | Inventory | Quoted |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|--------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates  |
| 2016 2q | 1,607   | 15,414,753   | 1,283,446 | 8.3%      | 40,449     | 0        | 0            | 0       | 0         | \$8.29 |
| 2016 1q | 1,607   | 15,414,753   | 1,323,895 | 8.6%      | 76,646     | 0        | 0            | 0       | 0         | \$8.38 |
| 2015 4q | 1,607   | 15,414,753   | 1,400,541 | 9.1%      | 2,687      | 0        | 0            | 0       | 0         | \$8.54 |
| 2015 3q | 1,607   | 15,414,753   | 1,403,228 | 9.1%      | 21,834     | 0        | 0            | 0       | 0         | \$8.54 |
| 2015 2q | 1,607   | 15,414,753   | 1,425,062 | 9.2%      | 4,212      | 0        | 0            | 0       | 0         | \$8.01 |
| 2015 1q | 1,607   | 15,414,753   | 1,429,274 | 9.3%      | 145,893    | 0        | 0            | 0       | 0         | \$8.29 |
| 2014 4q | 1,607   | 15,414,753   | 1,575,167 | 10.2%     | 89,019     | 1        | 3,403        | 0       | 0         | \$8.39 |
| 2014 3q | 1,606   | 15,411,350   | 1,660,783 | 10.8%     | 60,295     | 0        | 0            | 1       | 3,403     | \$8.34 |
| 2014 2q | 1,606   | 15,411,350   | 1,721,078 | 11.2%     | 54,866     | 0        | 0            | 1       | 3,403     | \$8.36 |
| 2014 1q | 1,606   | 15,411,350   | 1,775,944 | 11.5%     | 14,629     | 0        | 0            | 0       | 0         | \$8.31 |
| 2013 4q | 1,606   | 15,411,350   | 1,790,573 | 11.6%     | 51,012     | 0        | 0            | 0       | 0         | \$7.97 |
| 2013 3q | 1,608   | 15,552,042   | 1,982,277 | 12.7%     | (75,324)   | 1        | 9,026        | 0       | 0         | \$7.80 |
| 2013 2q | 1,607   | 15,543,016   | 1,897,927 | 12.2%     | 14,935     | 0        | 0            | 1       | 9,026     | \$7.96 |
| 2013 1q | 1,607   | 15,543,016   | 1,912,862 | 12.3%     | (198,035)  | 1        | 8,320        | 1       | 9,026     | \$8.00 |
| 2012 4q | 1,606   | 15,534,696   | 1,706,507 | 11.0%     | 112,638    | 4        | 14,815       | 1       | 8,320     | \$7.69 |
| 2012 3q | 1,603   | 15,521,302   | 1,805,751 | 11.6%     | (47,669)   | 0        | 0            | 5       | 23,135    | \$7.61 |



### Northeast Central Dayton Market

### Deliveries, Absorption & Vacancy

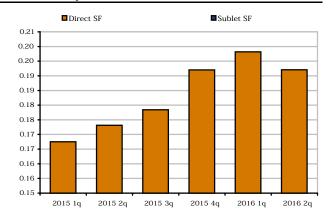
Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

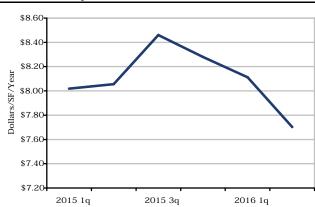
Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

Historical Analysis, All Classes



Source: CoStar Property®

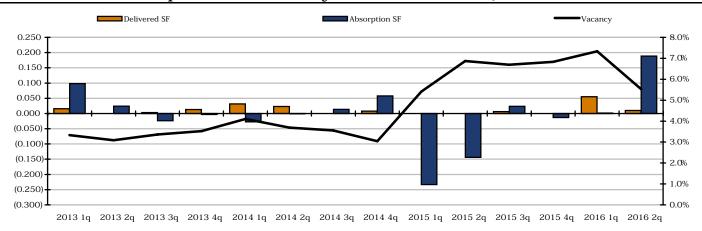
|         | Existi  | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC I    | Inventory | Quoted  |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|---------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates   |
| 2016 2q | 326     | 4,202,025    | 192,046   | 4.6%      | 6,136      | 0        | 0            | 0       | 0         | \$7.70  |
| 2016 1q | 326     | 4,202,025    | 198,182   | 4.7%      | (6,190)    | 0        | 0            | 0       | 0         | \$8.11  |
| 2015 4q | 326     | 4,202,025    | 191,992   | 4.6%      | (13,541)   | 0        | 0            | 0       | 0         | \$8.28  |
| 2015 3q | 326     | 4,202,025    | 178,451   | 4.2%      | (5,305)    | 0        | 0            | 0       | 0         | \$8.46  |
| 2015 2q | 326     | 4,202,025    | 173,146   | 4.1%      | (5,610)    | 0        | 0            | 0       | 0         | \$8.06  |
| 2015 1q | 326     | 4,202,025    | 167,536   | 4.0%      | 15,435     | 0        | 0            | 0       | 0         | \$8.02  |
| 2014 4q | 326     | 4,202,025    | 182,971   | 4.4%      | 70,000     | 0        | 0            | 0       | 0         | \$7.92  |
| 2014 3q | 326     | 4,202,025    | 252,971   | 6.0%      | 28,248     | 1        | 10,566       | 0       | 0         | \$7.66  |
| 2014 2q | 325     | 4,191,459    | 270,653   | 6.5%      | 3,063      | 0        | 0            | 1       | 10,566    | \$8.43  |
| 2014 1q | 325     | 4,191,459    | 273,716   | 6.5%      | 313        | 0        | 0            | 1       | 10,566    | \$8.71  |
| 2013 4q | 325     | 4,191,459    | 274,029   | 6.5%      | 35,886     | 0        | 0            | 0       | 0         | \$9.00  |
| 2013 3q | 325     | 4,191,459    | 309,915   | 7.4%      | 1,626      | 0        | 0            | 0       | 0         | \$9.05  |
| 2013 2q | 325     | 4,191,459    | 311,541   | 7.4%      | (8,657)    | 0        | 0            | 0       | 0         | \$8.80  |
| 2013 1q | 325     | 4,191,459    | 302,884   | 7.2%      | 59,649     | 1        | 8,420        | 0       | 0         | \$9.18  |
| 2012 4q | 324     | 4,183,039    | 354,113   | 8.5%      | 2,936      | 0        | 0            | 1       | 8,420     | \$10.06 |
| 2012 3q | 324     | 4,183,039    | 357,049   | 8.5%      | (17,873)   | 0        | 0            | 1       | 8,420     | \$10.38 |



### Northeast Dayton Market

### Deliveries, Absorption & Vacancy

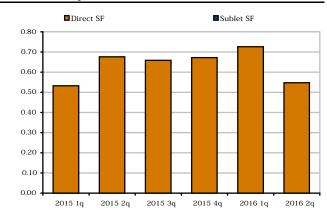
Historical Analysis, All Classes



Source: CoStar Property®

# Vacant Space

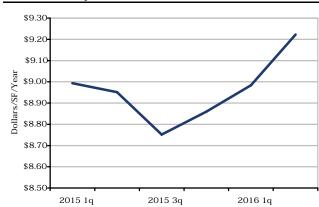
Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

Historical Analysis, All Classes



Source: CoStar Property®

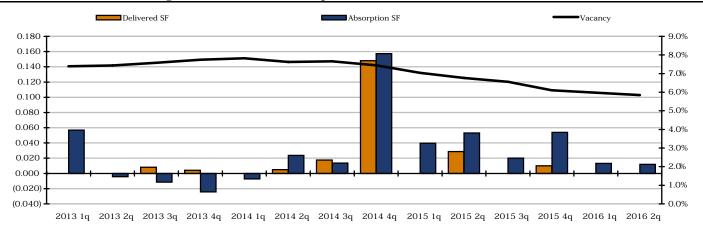
|         | Existin | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC 1    | Inventory | Quoted |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|--------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates  |
| 2016 2q | 1,160   | 9,909,410    | 547,324   | 5.5%      | 188,616    | 1        | 9,977        | 1       | 4,575     | \$9.22 |
| 2016 1q | 1,159   | 9,899,433    | 725,963   | 7.3%      | 1,321      | 1        | 55,085       | 1       | 9,977     | \$8.98 |
| 2015 4q | 1,158   | 9,844,348    | 672,199   | 6.8%      | (13,242)   | 0        | 0            | 1       | 55,085    | \$8.86 |
| 2015 3q | 1,158   | 9,844,348    | 658,957   | 6.7%      | 23,471     | 1        | 6,400        | 1       | 55,085    | \$8.75 |
| 2015 2q | 1,157   | 9,837,948    | 676,028   | 6.9%      | (143,790)  | 0        | 0            | 1       | 6,400     | \$8.95 |
| 2015 1q | 1,157   | 9,837,948    | 532,238   | 5.4%      | (233,042)  | 0        | 0            | 1       | 6,400     | \$8.99 |
| 2014 4q | 1,157   | 9,837,948    | 299,196   | 3.0%      | 57,671     | 1        | 7,943        | 0       | 0         | \$9.15 |
| 2014 3q | 1,156   | 9,830,005    | 348,924   | 3.5%      | 13,796     | 0        | 0            | 1       | 7,943     | \$9.32 |
| 2014 2q | 1,156   | 9,830,005    | 362,720   | 3.7%      | (425)      | 1        | 23,000       | 1       | 7,943     | \$9.26 |
| 2014 1q | 1,156   | 9,873,005    | 405,295   | 4.1%      | (27,170)   | 2        | 31,398       | 1       | 23,000    | \$8.92 |
| 2013 4q | 1,154   | 9,841,607    | 346,727   | 3.5%      | (3,239)    | 1        | 13,046       | 3       | 54,398    | \$8.78 |
| 2013 3q | 1,153   | 9,828,561    | 330,442   | 3.4%      | (23,746)   | 1        | 3,129        | 4       | 67,444    | \$7.50 |
| 2013 2q | 1,152   | 9,825,432    | 303,567   | 3.1%      | 24,058     | 0        | 0            | 4       | 47,573    | \$7.76 |
| 2013 1q | 1,152   | 9,825,432    | 327,625   | 3.3%      | 98,231     | 2        | 15,450       | 2       | 29,129    | \$7.86 |
| 2012 4q | 1,150   | 9,809,982    | 410,406   | 4.2%      | 21,245     | 1        | 5,679        | 2       | 15,450    | \$8.28 |
| 2012 3q | 1,149   | 9,804,303    | 425,972   | 4.3%      | 21,648     | 1        | 2,400        | 3       | 21,129    | \$8.22 |



### South Central Dayton Market

### Deliveries, Absorption & Vacancy

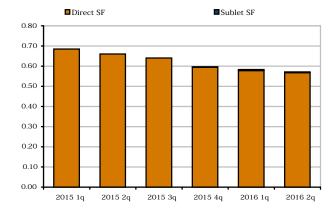
Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

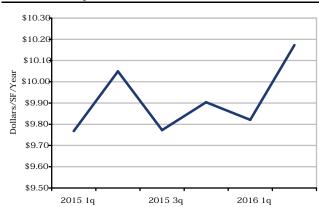
Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

Historical Analysis, All Classes



Source: CoStar Property®

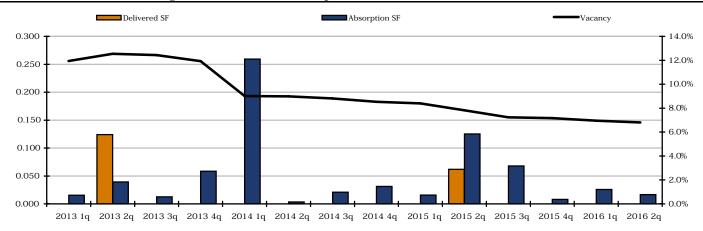
|         | Existir | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC I    | Inventory | Quoted  |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|---------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates   |
| 2016 2q | 865     | 9,770,970    | 571,377   | 5.8%      | 11,965     | 0        | 0            | 0       | 0         | \$10.17 |
| 2016 1q | 865     | 9,770,970    | 583,342   | 6.0%      | 13,225     | 0        | 0            | 0       | 0         | \$9.82  |
| 2015 4q | 865     | 9,770,970    | 596,567   | 6.1%      | 53,831     | 1        | 10,000       | 0       | 0         | \$9.90  |
| 2015 3q | 864     | 9,760,970    | 640,398   | 6.6%      | 20,036     | 0        | 0            | 1       | 10,000    | \$9.77  |
| 2015 2q | 864     | 9,760,970    | 660,434   | 6.8%      | 53,136     | 1        | 28,780       | 1       | 10,000    | \$10.05 |
| 2015 1q | 863     | 9,732,190    | 684,790   | 7.0%      | 39,649     | 0        | 0            | 1       | 28,780    | \$9.77  |
| 2014 4q | 863     | 9,732,190    | 724,439   | 7.4%      | 157,360    | 1        | 148,000      | 1       | 28,780    | \$10.12 |
| 2014 3q | 862     | 9,584,190    | 733,799   | 7.7%      | 13,546     | 1        | 17,670       | 2       | 176,780   | \$9.95  |
| 2014 2q | 861     | 9,566,520    | 729,675   | 7.6%      | 23,570     | 1        | 4,986        | 1       | 17,670    | \$10.12 |
| 2014 1q | 860     | 9,561,534    | 748,259   | 7.8%      | (7,317)    | 0        | 0            | 2       | 22,656    | \$10.37 |
| 2013 4q | 860     | 9,561,534    | 740,942   | 7.7%      | (24,276)   | 1        | 4,100        | 2       | 22,656    | \$11.10 |
| 2013 3q | 860     | 9,570,600    | 725,732   | 7.6%      | (11,365)   | 1        | 8,123        | 2       | 21,770    | \$10.50 |
| 2013 2q | 860     | 9,567,922    | 711,689   | 7.4%      | (4,258)    | 0        | 0            | 2       | 25,793    | \$10.71 |
| 2013 1q | 860     | 9,567,922    | 707,431   | 7.4%      | 56,781     | 0        | 0            | 2       | 25,793    | \$10.60 |
| 2012 4q | 860     | 9,567,922    | 764,212   | 8.0%      | (24,029)   | 0        | 0            | 2       | 25,793    | \$10.18 |
| 2012 3q | 860     | 9,567,922    | 740,183   | 7.7%      | 39,793     | 0        | 0            | 2       | 25,793    | \$10.48 |



### South Dayton Market Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

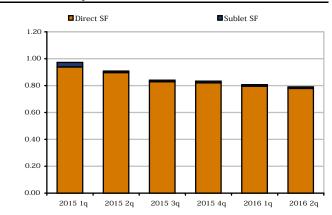
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

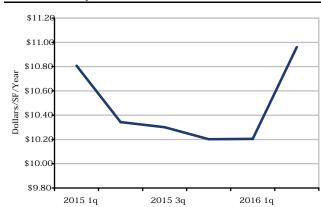
#### Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

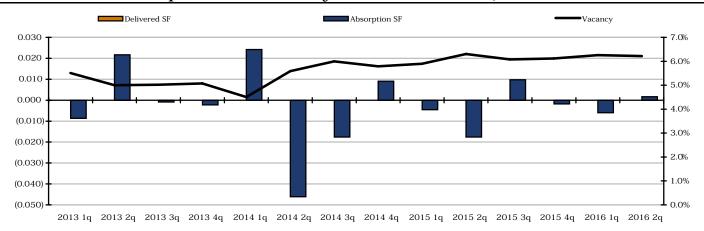
|         | Existi  | ng Inventory | Vaca      | ncy       | Net        | Delivere | ed Inventory | UC I    | Inventory | Quoted  |
|---------|---------|--------------|-----------|-----------|------------|----------|--------------|---------|-----------|---------|
| Period  | # Bldgs | Total RBA    | Vacant SF | Vacancy % | Absorption | # Bldgs  | Total RBA    | # Bldgs | Total RBA | Rates   |
| 2016 2q | 763     | 11,615,011   | 790,749   | 6.8%      | 16,509     | 0        | 0            | 0       | 0         | \$10.96 |
| 2016 1q | 763     | 11,615,011   | 807,258   | 7.0%      | 25,715     | 0        | 0            | 0       | 0         | \$10.20 |
| 2015 4q | 763     | 11,615,011   | 832,973   | 7.2%      | 7,947      | 0        | 0            | 0       | 0         | \$10.20 |
| 2015 3q | 763     | 11,615,011   | 840,920   | 7.2%      | 67,960     | 0        | 0            | 0       | 0         | \$10.30 |
| 2015 2q | 763     | 11,615,011   | 908,880   | 7.8%      | 125,253    | 2        | 61,869       | 0       | 0         | \$10.34 |
| 2015 1q | 762     | 11,573,142   | 972,264   | 8.4%      | 15,785     | 0        | 0            | 2       | 61,869    | \$10.81 |
| 2014 4q | 762     | 11,573,142   | 988,049   | 8.5%      | 31,260     | 0        | 0            | 2       | 61,869    | \$10.81 |
| 2014 3q | 762     | 11,573,142   | 1,019,309 | 8.8%      | 20,908     | 0        | 0            | 1       | 19,064    | \$10.85 |
| 2014 2q | 762     | 11,573,142   | 1,040,217 | 9.0%      | 3,402      | 0        | 0            | 0       | 0         | \$10.69 |
| 2014 1q | 762     | 11,573,142   | 1,043,619 | 9.0%      | 259,371    | 0        | 0            | 0       | 0         | \$10.93 |
| 2013 4q | 767     | 11,661,280   | 1,391,128 | 11.9%     | 58,547     | 0        | 0            | 0       | 0         | \$11.55 |
| 2013 3q | 767     | 11,661,280   | 1,449,675 | 12.4%     | 12,690     | 0        | 0            | 0       | 0         | \$11.52 |
| 2013 2q | 767     | 11,661,280   | 1,462,365 | 12.5%     | 39,269     | 1        | 124,000      | 0       | 0         | \$12.01 |
| 2013 1q | 766     | 11,537,280   | 1,377,634 | 11.9%     | 15,510     | 0        | 0            | 1       | 124,000   | \$11.78 |
| 2012 4q | 766     | 11,537,280   | 1,393,144 | 12.1%     | (251,649)  | 0        | 0            | 1       | 124,000   | \$11.91 |
| 2012 3q | 766     | 11,537,280   | 1,141,495 | 9.9%      | (19,561)   | 0        | 0            | 1       | 124,000   | \$12.71 |



### Southeast Dayton Market

### Deliveries, Absorption & Vacancy

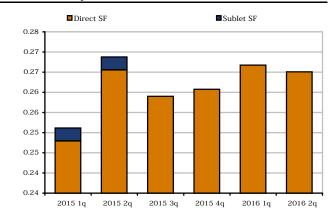
Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

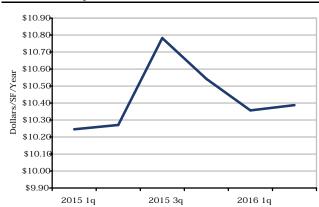
Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

Historical Analysis, All Classes



Source: CoStar Property®

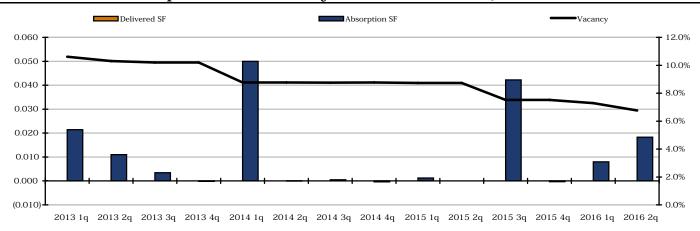
|         | Existing Inventory |           | Vacancy   |           | Net        | Delivered Inventory |           | UC Inventory |           | Quoted  |
|---------|--------------------|-----------|-----------|-----------|------------|---------------------|-----------|--------------|-----------|---------|
| Period  | # Bldgs            | Total RBA | Vacant SF | Vacancy % | Absorption | # Bldgs             | Total RBA | # Bldgs      | Total RBA | Rates   |
| 2016 2q | 478                | 4,261,267 | 265,079   | 6.2%      | 1,655      | 0                   | 0         | 0            | 0         | \$10.39 |
| 2016 1q | 478                | 4,261,267 | 266,734   | 6.3%      | (5,967)    | 0                   | 0         | 0            | 0         | \$10.36 |
| 2015 4q | 478                | 4,261,267 | 260,767   | 6.1%      | (1,763)    | 0                   | 0         | 0            | 0         | \$10.54 |
| 2015 3q | 478                | 4,261,267 | 259,004   | 6.1%      | 9,761      | 0                   | 0         | 0            | 0         | \$10.78 |
| 2015 2q | 478                | 4,261,267 | 268,765   | 6.3%      | (17,619)   | 0                   | 0         | 0            | 0         | \$10.27 |
| 2015 1q | 478                | 4,261,267 | 251,146   | 5.9%      | (4,555)    | 0                   | 0         | 0            | 0         | \$10.25 |
| 2014 4q | 478                | 4,261,267 | 246,591   | 5.8%      | 9,080      | 0                   | 0         | 0            | 0         | \$10.37 |
| 2014 3q | 478                | 4,261,267 | 255,671   | 6.0%      | (17,620)   | 0                   | 0         | 0            | 0         | \$9.01  |
| 2014 2q | 478                | 4,261,267 | 238,051   | 5.6%      | (46,100)   | 0                   | 0         | 0            | 0         | \$11.27 |
| 2014 1q | 478                | 4,261,267 | 191,951   | 4.5%      | 24,225     | 0                   | 0         | 0            | 0         | \$11.03 |
| 2013 4q | 478                | 4,261,267 | 216,176   | 5.1%      | (2,232)    | 0                   | 0         | 0            | 0         | \$11.02 |
| 2013 3q | 478                | 4,261,267 | 213,944   | 5.0%      | (857)      | 0                   | 0         | 0            | 0         | \$10.99 |
| 2013 2q | 478                | 4,261,267 | 213,087   | 5.0%      | 21,704     | 0                   | 0         | 0            | 0         | \$10.43 |
| 2013 1q | 478                | 4,261,267 | 234,791   | 5.5%      | (8,694)    | 0                   | 0         | 0            | 0         | \$9.81  |
| 2012 4q | 478                | 4,261,267 | 226,097   | 5.3%      | 83,643     | 0                   | 0         | 0            | 0         | \$10.58 |
| 2012 3q | 478                | 4,261,267 | 309,740   | 7.3%      | (63,014)   | 0                   | 0         | 0            | 0         | \$10.34 |



### West Dayton Market Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

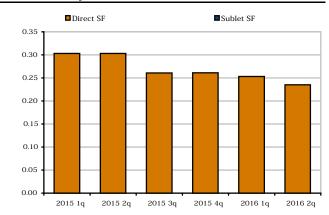
### Historical Analysis, All Classes



Source: CoStar Property®

# Vacant Space

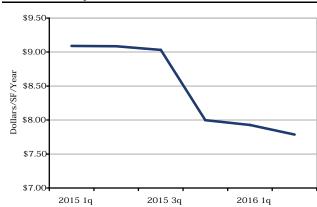
#### Historical Analysis, All Classes



Source: CoStar Property®

### **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

|         | Existing Inventory |           | Vaca      | Vacancy   |            | Delivered Inventory |           | UC Inventory |           | Quoted |
|---------|--------------------|-----------|-----------|-----------|------------|---------------------|-----------|--------------|-----------|--------|
| Period  | # Bldgs            | Total RBA | Vacant SF | Vacancy % | Absorption | # Bldgs             | Total RBA | # Bldgs      | Total RBA | Rates  |
| 2016 2q | 502                | 3,471,576 | 234,937   | 6.8%      | 18,276     | 0                   | 0         | 0            | 0         | \$7.79 |
| 2016 1q | 502                | 3,471,576 | 253,213   | 7.3%      | 7,979      | 0                   | 0         | 0            | 0         | \$7.93 |
| 2015 4q | 502                | 3,471,576 | 261,192   | 7.5%      | (331)      | 0                   | 0         | 0            | 0         | \$8.00 |
| 2015 3q | 502                | 3,471,576 | 260,861   | 7.5%      | 42,207     | 0                   | 0         | 0            | 0         | \$9.03 |
| 2015 2q | 502                | 3,471,576 | 303,068   | 8.7%      | 0          | 0                   | 0         | 0            | 0         | \$9.09 |
| 2015 1q | 502                | 3,471,576 | 303,068   | 8.7%      | 1,210      | 0                   | 0         | 0            | 0         | \$9.09 |
| 2014 4q | 502                | 3,471,576 | 304,278   | 8.8%      | (350)      | 0                   | 0         | 0            | 0         | \$9.02 |
| 2014 3q | 502                | 3,471,576 | 303,928   | 8.8%      | 500        | 0                   | 0         | 0            | 0         | \$9.16 |
| 2014 2q | 502                | 3,471,576 | 304,428   | 8.8%      | (65)       | 0                   | 0         | 0            | 0         | \$8.69 |
| 2014 1q | 502                | 3,471,576 | 304,363   | 8.8%      | 49,941     | 0                   | 0         | 0            | 0         | \$8.69 |
| 2013 4q | 502                | 3,471,576 | 354,304   | 10.2%     | (153)      | 0                   | 0         | 0            | 0         | \$8.29 |
| 2013 3q | 502                | 3,471,576 | 354,151   | 10.2%     | 3,463      | 0                   | 0         | 0            | 0         | \$8.21 |
| 2013 2q | 502                | 3,471,576 | 357,614   | 10.3%     | 10,972     | 0                   | 0         | 0            | 0         | \$7.78 |
| 2013 1q | 502                | 3,471,576 | 368,586   | 10.6%     | 21,399     | 0                   | 0         | 0            | 0         | \$8.00 |
| 2012 4q | 502                | 3,471,576 | 389,985   | 11.2%     | 1,918      | 0                   | 0         | 0            | 0         | \$7.81 |
| 2012 3q | 502                | 3,471,576 | 391,903   | 11.3%     | 4,932      | 1                   | 8,800     | 0            | 0         | \$7.81 |